

Richard A. Snyder, CPM[®], President

RICHARD A. SNYDER, CPM, a Real Estate Professional since 1974, is the President and Owner/Broker of R.A. Snyder Properties, Inc., located in San Diego, California.

Established in 1988, R.A. Snyder Properties, An Accredited Management Organization **(AMO)**, has evolved into one of the most respected and innovative Real Estate companies in San Diego, California.

Rick is personally experienced in a broad range of agency representations in real estate, including the sale of single family residences, apartments, commercial investments, office buildings, and mobile home parks; the leasing of industrial and commercial space.

Rick is a Certified Property Manager **(CPM)** and a Counselor Real Estate **(CRE)** and currently manages residential communities, commercial, and office space as well as Mobile Home Parks. Rick was selected as the Property Manager of the Year by the San Diego Chapter of IREM in 1992 and Broker of the Year in 2009 by The San Diego Association of Realtors.

As a real estate expert, Rick has become one of the most sought after experts in the field of real estate litigation. He has testified in cases throughout California, Arizona, Nevada, Georgia and Missouri. His vast knowledge of real estate law and his ability to clarify Real Estate Custom and Practice, Ethics, and Broker Liability, has assisted his clients in both sale transactions as well as property management.

Mr. Snyder received his Bachelor of Science degree in Business Administration from San Diego State University with a major in real estate in 1979. He maintains a California Real Estate Broker's license.

In addition to his management and sales activities, Rick has served as a Court Appointed Receiver for real property located in San Diego, Riverside, Los Angeles, and San Bernardino counties. His understanding of how and why receiverships are important allowed banks and attorneys the utmost confidence in his ability to turn a property efficiently, economically and with the least amount of risk.

Rick has extensively contributed to the real estate industry:

<u>San Diego</u>

At the San Diego Association, Rick served as Treasurer in 1984 with responsibility for a 2.5 million-dollar budget, and served as its President in 1985. Within the County of San Diego, he was President of the County Council of Real Estate Boards in 1988, President of the Resident Relations Foundation (a non-profit landlord/tenant mediation service) in 1990, President of the San Diego Chapter of the Institute of Real Estate Management in 1992, President of the San Diego County Apartment Association in 2003 and 2009.

California

The California Association of Realtors **(CAR)** named Rick Snyder in 1993 as an Honorary Director for Life for his continued and outstanding service to the Association. He has been a director for **CAR** since 1983 and has served in a leadership capacity on the following committees and task forces: Chairman of Long Range Planning, Membership and Jurisdiction Committees; the Board Management Evaluation and the Board Region/Structure Review Task Forces. He also served as Regional Vice President in 1987. In 1996 he served as President of **CAR** and was named the "Outstanding Realtor of the Year". At the California Apartment Association he served as President in 2008.

National

At the National Association of Realtor, Rick has served as a director from 1988-2014. He served as Chairman of the Membership Policy and Board Jurisdiction Committee in 1993 and has served on numerous Presidential Advisory Groups (**PAG**) including: The Presidential Advisory Group on "Affiliates", "Alternate Commercial Structures", "Board of Choice", "Member Services", "Transition Monitoring Team", "RESPA", and the "Smart Growth PAG". In 1997, he served on the Leadership Team as a liaison to the Public Policy Committees; The Executive Committee, and the Strategic Planning Committee. During 1999 he served on the Leadership Team as the Vice President to Government Affairs and Affiliates. In 2000 he served on the Leadership Team as the Vice President to Committees. In 2001 he served as the Regional Vice President for California, Hawaii & Guam. In 2003 he served as the Chairman of the Public Policy Committee. Rick has served at the National Apartment Association since 2005 as a Regional Vice President.

Curriculum Vitae

Richard A. Snyder, CPM®

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Education

Bachelor of Science Degree in Business Administration San Diego State University – 1979 Major: Real Estate Graduated with Distinction (conferred by Real Estate faculty) Deans List Senior year

Experience

Dave Snyder Realtor, Inc. (1974 to 1987)

R. A. Snyder Properties, Inc.: Owner (1988 to Present)

Sales

Rick is personally experienced in a broad range of agency representations in real estate, including the sale and exchange of single family residences, apartments, commercial investments, office buildings, and mobile home parks; the leasing of industrial and commercial space.

Property Management

Rick is a Certified Property Manager **(CPM)** since 1984 and Counselor of Real Estate **(CRE)** and currently manages residential units, commercial and office space as well as Mobile Home Parks, Rick was selected as the Property Manager of the Year by the San Diego Chapter of **IREM** in 1992.

Property Management

Rick has served as a Court Appointed Receiver for real property located in San Diego, Riverside, Los Angeles and San Bernardino counties. His understanding of how and why receiverships are important allowed banks and attorneys the utmost confidence in his ability to turn a property efficiently, economically and with the least amount of risk.

Expert Witness

As a real estate expert, Rick has become one of the most sought after experts in the field of real estate litigation. He has testified in cases throughout California and continues to help bring understanding to the real estate transaction. His vast knowledge of real estate law and his ability to clarify Real Estate Custom and Practice, Ethics, and Broker Liability, has assisted his clients in both sale transactions as well as property management.

Industry Activity Highlights

| 1974 | Received California Real Estate Salesman License (while attending high school) |
|-----------|--|
| 1975-1979 | Member RHO Epsilon/Professional Real Estate Fraternity |
| 1979 | Received California Real Estate Broker's License |
| 1982-1985 | $REALTOR^{\circledast}$ - Director San Diego Board of $REALTORS^{\circledast}$ (continued membership and past president) |
| 1983-2018 | REALTOR® - Director California Association of REALTORS® |
| 1988-2014 | REALTOR® - Director National Association of REALTORS® |
| 1984 | Awarded Certified Property Manager Designation (C.P.M. ®) Institute of Real Estate Management |
| 1985 | President – San Diego Board of REALTORS® |
| 1987 | Regional Vice President – California Association of REALTORS® |
| 1988 | President – County Council of Real Estate Boards |
| 1990 | President – Resident Relations Foundation (A non-profit Landlord/Tenant Mediation Service) |
| 1991 | President – San Diego Chapter Institute of Real Estate Management (IREM®) |
| 1992 | Certified Property Manager of the Year – San Diego Chapter of Institute of Real Estate Management |
| 1993 | Honorary Director for Life – California Association of REALTORS® |
| 1995 | President – Elect - California Association of REALTORS® |
| 1996 | President – California Association of REALTORS® |
| 1996 | California REALTOR® of the Year |
| 1997 | NAR Liaison to the Public Policy Committees |
| 1999 | NAR Vice President of Governmental Affairs and Affiliates |
| 2000 | NAR Vice President of Committees |
| 2001 | NAR Regional Vice President - Region 13 |
| 2003 | President – San Diego County Apartment Association |
| 2006-2017 | Regional Vice President – National Apartment Association |
| 2005 | Industry Achievement Award (SDCAA) |
| 2008 | President – California Apartment Association |
| 2008 | Elected into LAMBDA Alpha International (Honorary Society for the Advancement of Land Economics) |
| 2009 | President – San Diego County Apartment Association |
| 2009 | Broker of the Year (SDAR) |
| 2015 | Counselor Real Estate (CRE) |
| | |

Community Involvement

| 1973 | Awarded Eagle Scout - Boy Scouts of America |
|-----------|--|
| 1980 | Chairman - Precinct Campaign - San Diegans Against Rent Control (Prop O) |
| 1982 | Director & Chief Umpire - Rolando Little League |
| 1983-1984 | Trustee - Silvergate Masonic Lodge (Temple Board) |
| 1985-1986 | Host - KSDO AM-1130. Live call radio talk show host, "All About Real Estate" every Sunday 2-4 p.m. |
| 1987-1991 | Director Children's Home Society |
| 1988-1992 | Director Resident Relations Foundation |
| 1990-1991 | President - Resident Relations Foundation |
| 1991 | Vice Chairman - San Diego Region Children's Home Society |
| | |

| 1992 | Member - AAA Arbitration Association Real Estate Advisory Committee | |
|----------------------------------|---|--|
| 2000-2002 | Usher Captain - Clairemont Lutheran Church | |
| 2013-2015 Assistant Scout Master | | |
| 2017-2018 | Chairman – Finance Committee First United Methodist Church (FUMC) | |
| 2018 | Chairman – Opposition to National City Rent Control (SDCAA) | |
| 2017-2018 | Member – Church Council FUMC | |
| 2018 – 2019 | Vice Chairman – Church Council FUMC | |
| 2017-2018 | North San Diego County Association of Realtors (NSDCAR) | |
| 2017-2018 | Risk Management Chairman (NSDCAR) | |
| 2017-2018 | Professional Standards Chairman (NSDCAR) | |
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INDUSTRY RELATED ASSOCIATION INVOLVEMENT

San Diego Board of REALTORS®

| COMMITTEE | TENURE |
|---|---|
| BORPAC Trustee | Member 1986 - 1987, Chairman 1987 |
| Budget & Finance | Member 1982, Vice Chairman 1983, Chairman 1984 |
| Building Trustee | Member 1979 - 1987, 1993, 1994, Vice Chairman 1983 |
| Commercial/Industrial | Member 1992 - 1993 |
| CAR/NAR Committee | Member 1999 - 2013 |
| Communications | Member 1979 - 1980 |
| Executive | Member 1984 - 1986 |
| Professional Standards | Member 1981 - 1984 , 1990 - 1994, 1998, 2001 - 2015 |
| Library | Member 1981 - 1984 |
| Risk Management | Member 2005 - 2009 |
| IMPAC Trustee | Member 1986 - 1987, Chairman 1987 |
| Investment Management | Member 2000 - 2002 |
| Strategic Financial Management Task Force | Chairman 2001 |
| Jurisdiction | Member 1983 -1990, Chairman 1986 - 1988 |
| Merger Task Force | Member 1993 |
| Organizational Review Task Force | Chairman 1988 |
| MLS Structure Task Force | Chairman 1992 |
| Board of Directors | Member 1982 - 1985, Chairman 1985, 2011 - 2012 |
| Long Range Planning | Member 1986 - 1987 |
| Local Government Relations | Member 1983 |
| Nominating Evaluation | Member 1986, Chairman 1986 |
| EVP Search Task Force | Chairman 2006 |
| Treasurer | Member 1984 |
| President | 1985 |
| | |

North San Diego County Association of REALTORS®

COMMITTEE

| Professional Standards | | |
|------------------------|--|--|
| Professional Standards | | |
| Risk Management | | |
| Risk Management | | |
| EVP Search | | |

California Association of REALTORS®

COMMITTEE

Board of Directors Executive **Professional Standards** Legislative Budget & Finance Equal Opportunity Insurance Trustee Federal Issues Legal Action Fund Long Range Planning Landlord Tenant/Legislature Board President's Forum Referral Fee Task Force Board/Structure Review Task Force Planning & Budget Evaluation Task Force **CREPAC** Trustee President-Elect President Real Estate Business Service Company Legal Action

National Association of REALTORS®

COMMITTEE

| Board of Directors |
|--|
| Large Board Forum |
| Delegate Body |
| Membership Policy and Board Jurisdiction |
| Member Policy and Board Jurisdiction Working Group – "Umbrella" Report |
| State and Municipal Legislation |
| Housing, Multifamily Housing, and Financial Institutions Subcommittee |
| Subcommittee on Risk Reduction Education |
| Realtor Risk Reduction |
| Member Policy and Board Jurisdiction, Study Group #2 |

TENURE

Member 2016 - 2018 Chairman 2017 – 2018 Member 2016 Chairman 2017 - 2018 Member 2018

TENURE

| Member 1983 – 2018 |
|---|
| Member 1987, 1991, 1993, 1995 - 1997 |
| Member 1983, 1986, 2004; 2014-2018 |
| Member 1984, 1987 - 1990, 2004 |
| District Representative 1983 - 1984, Liaison 1990 |
| Member 2001 |
| Member 1986 |
| Member 2003-2015, Vice Chairman 1989 |
| Trustee 2000 - 2002, 2006 - 2009 |
| Member 1986, 1989, 1991, Chairman 1990 |
| Member 1987 - 1989 |
| Member 1985, Vice Chairman 1990 |
| Chairman 2002 |
| Chairman 1990 - 1991 |
| Member 1990 |
| Member 1992 - 1994 |
| Member 1995 |
| Member 1996 |
| Director 2009 – 2012 |

<u>TENURE</u>

Member 2010

Member 1998 – 2014 Member 1985 Member 1985 Member 1988 – 1994, Chairman 1993 Member 1990 Member 1991 – 1993 Member 1992 – 1993 Member 1992 – 1993 Chairman 1991 - 1992

| Member Policy and Board Jurisdiction Study Group Commercial Board | Member 1992 |
|--|---|
| Presidential Advisory Group "Affiliates" | Member 1993 |
| Presidential Advisory Group "Board of Choice" | Member 1993 |
| Presidential Advisory Group "Member Services" | Member 1994 – 1996 |
| Presidential Advisory Group "Alternate Commercial Services" | Member 1991 - 1992 |
| Presidential Advisory Group "Transition Monitoring Team" | Member 1995 |
| Presidential Advisory Group "RESPA" | Chairman 1997 – 2005 |
| Presidential Advisory Group "Smart Growth" | Member 1999 – 2000 |
| Commercial Forum Economic Issues and Trends | Vice Chairman 1994, Chairman 1995 |
| Research and Economics | Member 1994 - 1995 |
| Member Policy and Board Jurisdiction / State of Choice Working Group | Member 1994 |
| Enlarged Leadership Team Liaison to Public Policy | Member 1997 |
| Executive | Member 1999 – 2000, 2005 – 2006 |
| Strategic Planning | Member 1997 – 2000, 2004 – 2006 |
| Vice President Governmental Affairs and Affiliates | Member 1999 |
| Vice President to Committees | Member 2000 |
| Regional Vice President | Member 2001 |
| Public Policy Coordinating Committee | Vice Chairman 2002, Chairman 2003, 2007 |
| Legal Action | Member 2010 |
| Professional Standards | Member 2017 |
| | |

San Diego Apartment Association

| COMMITTEE | TENURE |
|-----------------|-------------|
| Director | 2002 – 2018 |
| President | 2003 |
| President-Elect | 2008 |
| President | 2009 |
| Treasurer | 1984 |

California Apartment Association

| COMMITTEE | TENURE |
|-----------------|--------------------|
| Director | Member 2002 – 2009 |
| Secretary | Member 2004 |
| Treasurer | Member 2005 |
| Vice-President | Member 2006 |
| President-Elect | Member 2007 |
| President | Member 2008 |

National Apartment Association

| COMMITTEE | TENURE |
|------------------------------|----------------------|
| Conference | Member 2007 – 2009 |
| Legislative | Member 2007 – 2014 |
| Strategic Planning | Member 2007; 2017 |
| Budget and Finance | Member 2007 – 2014 |
| Regional Vice President | Member 2005 – 2018 |
| Global Outreach | Member 2012 – 2018 |
| Membership | Vice Chairman 2011 |
| Membership | Chairman 2012 |
| Membership | Vice Chairman 2018 |
| Local Legislative | Vice Chairman 2010 |
| Membership Growth Task Force | Vice-Chair 2014-2015 |
| Membership Growth Task Force | Chairman 2016 – 2017 |
| Governance | Member 2010 – 2018 |
| Nominating | Member 2013 |
| | |

Institute of Real Estate Management San Diego Chapter

COMMITTEE

TENURE

| Legislative | Chairman 1985 – 1991 |
|--------------------|----------------------|
| Candidate Guidance | Member 1986 |
| Director | Member 1986 – 1992 |
| Executive Council | Member 1986 – 1992 |
| Secretary | Member 1987 |
| Treasurer | Member 1988 |
| Vice President | Member 1989 |
| President-Elect | Member 1990 |
| President | Member 1991 |
| | |

Receivership Assignments

| International Savings Bank /Solomon, Ward, Seidenwurm & Smith | Sullivan, McDonald, Middendorf, Brody & Bot |
|---|--|
| Home Savings of America | American Savings Bank |
| Gibson, Dunn & Crutcher | Frankel & Tennant |
| Borden Estate | Great Western Bank |
| Law Office of Beatrice Snider | Law Offices of Harvey Pederson |
| Fidelity Federal Bank | Western Financial |
| Saxon, Dean, Mason, Brewer & Kincannon | Sullivan, McDonald, Middledorf, Bramley, Brody & Bot |
| Redlands Federal Bank | Wells Fargo |
| Lewis, D'Amato, Brisbois & Bisgaard | Solomon, Grindle |
| Bank of Southern California | |

EXPERT WITNESS TESTIMONY AND CASE CONSULTATION

Rick Snyder has been qualified to provide trial testimony in the following counties:

- El Centro
- Los Angeles
- Orange
- Riverside
- San Bernardino
- San Diego
- Ventura

The following is a recent list law firms Rick has worked on case consultation and as an expert witness:

Southern California Law Firms

| Allen, Markins, Leck | Fox, Johns, Lazar, Perkins & Wexler |
|------------------------------------|--|
| Anderson, Goldberg & Waldron | Galuppo & Blechschmidt |
| Andrew Kurz, Esq. | Garrison & McInnis |
| Asaro, Keagy, Freeland & McKinely | Gary, Cary, Ware & Freidenrich |
| Ault, Deuprey, Hones & Gorman | Gattis, Kuncz, A Professional Corp |
| Berman & Walton | Gervais Watson |
| Boornazian, Jensen & Garthe | Gibbs, Giden, Locher, Turner & Senet |
| Bragg & Kuluva | Givvs, Eppsteiner, & Stagg |
| Bragg, Serota & Kuluva | Gordon & Holmes |
| Branton & Wilson | Gordon & Rees |
| Brian D. Witzer, Inc. | Grace Hollis |
| Byron & Edwards | Grady, Farley & Gerson |
| Callahan, McCune & Willis | Grimm, Vranjes, McCormick & Graham |
| Carl M. Lewis, Attorney at Law | H. Paul Kondrick |
| Carlson Law Group | Halling & Sokol |
| CB Richard Ellis | Harrigan, Ruff, Seardellari & Moore |
| Chapin, Fleming & Winet | Harrington, Foxx, Dubrow & Cantor |
| Cook Brown | Harris & Reedhead |
| Cox, Castle & Nicholson | Hayes, Simpson & Greene |
| Carl M. Lewis, Attorney at Law | Hinchy, Witte, Wood, Angerson & Hodges |
| Carlson Law Group | Huston & McEwen |
| CB Richard Ellis | Jacqueline A. Oliver, Attorney at Law |
| Chapin, Fleming & Winet | John D. Pickett, Esq. |
| Cook Brown | John E. Hollman, Attorney at Law |
| Cox, Castle & Nicholson | Keeney, Waite & Stevens |
| Dale, Braden & Hinchcliffe | Keith Meeker, Attorney at Law |
| Daley & Heft | Kimball, Tirey & St. John |
| David M. Korrey | Kliendenst, Flyehman & MacKillop |
| Donald Hiney, Attorney at Law | Kolodny & Pressman |
| Duckor, Spradling, Metzger & Wynne | Krause & Kalfayan |
| Eugene S. Wilson, Esq. | Law Offices of Gerald Bohart |
| Farmer, Case & Fedor | Law Offices of Louis E. Goebel |
| Ford, Walker, Haggerty & Behar | Law Offices of Ronald B. Laba |
| | |

Law Offices of William O'Nell Lewis, Brisbois, Bisgaard & Smith Lieb & Lieb Long & Williamson Lorber, Greenfield & Polito LLP Luce Forward Manning & Marder Matthew Biren & Associates Maxie, Rheinheimer, Stephens and Vrevich McCann & Carroll McInnis, Fitzgerald, Reese & Sharkey McKittrick, Jackson, DeMarco & Peckenpaugh Michael L. Crowley, Esq. Mower, Koeller, Nebeker, Carlson & Haluck Murchison & Cumming Nate Michels, Esq. Newman & Levine Noon & Associates Office of Linda Pethick Phillips & Pelly Pillsbury, Madison & Sutro Procopio, Cory, Hargreaves & Savitch Robert Zickert, Attorney at Law Rossi, Hamerslough, Reischl & Chuck Royce, Grimm, Vranjes, McCormick & Graham Rutter, O'Sullivan, Greene & Hobbs Saxon, Barry, Gardner & Kincannon Shewry & Van Dyke, LLP Shoecraft Burton, LLC Sobel & Custer Solomon, Grindle, Silverman & Spinella Solomon, Ward, Seidenwurm & Smith Sparber, Ferguson, Naumann, Ponder & Ryan Stephen W. Misch Stephenson & Prairie Sunderland McCuthcan Trope and Trope Turner & Maasch Walker & Kendrick Ward & Hagen Warriner, Green & Associates William J. Tucker

Wingert, Grebing, Brubaker & Goodwin Winston & Strawn, LLP Winton, Larson & Solecki Wirtz Hellenkamp Wood Smith Henning & Berman